

ACCESS THE TOOLS, TECHNOLOGY AND SUPPORT YOU NEED TO GROW YOUR FLOOD BUSINESS WITH THE HARTFORD

Floods are the nation's most common natural disaster. The Hartford makes it easier for agents to provide their clients with important flood coverage. The program is available in all 50 states and Puerto Rico.

HELPING YOU MARKET

- · On demand training
- Webinars
- · Marketing materials and newsletter
- Dedicated Flood Sales Executive
- Access to Transfer Consultant we make moving your flood business to The Hartford easy
- One Stop Shopping for NFIP, Excess and Private options

ADVANCED TECHNOLOGY FOR EASE OF DOING BUSINESS

- Agency Dashboard help manage your book of business
- Flood zone determinations
- Third Party data pre-fill
- Electronic application submission

MEASURING YOUR SUCCESS

- Claims reporting
- · Policy database download and maintenance
- Electronic movement of premium and commission funds
- Increased revenue with competitive commissions
- · Reports on demand
- Repetitive loss review

THE HARTFORD ADVANTAGE

When you participate in the flood insurance program from The Hartford, you have the power of an industry leader behind you. Our dedicated Flood Sales Executives are committed to providing your agency with training and customer service support.

CONTACT US

For more information about The Hartford's Flood Insurance program, contact your local Hartford Flood Sales Executive listed on the reverse side of this flyer.

TO LEARN MORE ABOUT FLOOD, CONTACT US TODAY.



FLOOD TEAM CONTACT INFORMATION

CORPORATE OFFICE

Hartford Flood

690 Asylum Avenue Hartford, CT 06105 866.55Flood (866.553.5663) flood@thehartford.com

DIRECTOR AND NATIONAL

Neil Randerson

Flood Sales Director Office: 303-645-8526 neil.randerson@thehartford.com

REGIONAL SALES REPRESENTATIVES

Art Brickley

Sales Director CT, MA, NY, RI, WI Office: 860-547-2190 Mobile: 860-989-1235 a.brickley@thehartford.com

Cheryl Maginley

Sales Director DC, DE, IL, MD, MI, NJ, OH, PA, VA, WV Office: 860-547-5007 Mobile: 973-219-9293 cheryl.maginley@thehartford.com

Rob Lane

Sales Director AL, GA, KY, MS, MO, NC, SC, TN Office: 770-730-3334 robert.lane2@thehartford.com

Ralph Martinez

Sales Director AR, AZ, Southern FL, IN, NM, WY, Puerto Rico Office: 860-547-2613 Rafael.Martinez@thehartford.com

Charna Loughran

Sales Director CA, OR, WA Office: 916-294-1351 Mobile: 916-626-9844 charna.loughran@thehartford.com

Thomas Langmead

Sales Director CO, LA, OK, TX Office: 936-662-2476 thomas.langmead@thehartford.com

Michele Battis

Sales Director AK, Northern FL, HI, IA, ID, KS, ME, MN, MT, ND, NE, NH, NV, SD, UT, VT Office: 704-972-5918 michele.battis@thehartford.com

Phillip Rager

Transfer Consultant Office: 610-386-7516 phillip.rager@thehartford.com

